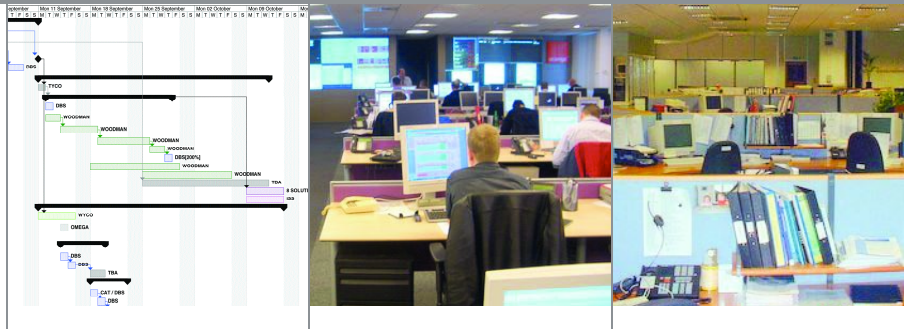


TECHNICAL MARKET FOCUS

KEY FACTS

Number of Offices Refurbished	74
Years of Experience in Technical Area	10
Clients	Orange, Amplicon, Derry, Amex



Working With Woodman is a Moving Experience

For over ten years Woodman has been taking the strain out of office relocations and fitouts. The commercial refurbishment specialists have established a healthy list of corporate clients within the technical sector and have built an enviable reputation for delivering projects on time and on budget, enveloped by the Woodman Guarantee.

DETAILED PROJECTS

Having carried out many office and technical site projects for different divisions of Orange, Woodman's sensitivity and pre-planning earned the company a referral to Derry Building Services for part of the remedial work at 3G, following the Buncefield Oil Explosion.

"Attention to detail is an often-overused phrase in today's business world," says Director Neil Upton, "At Woodman, it is our obsessive desire to deliver a competitive and personal service that always exceeds our client's expectations. We were delighted to be recommended for the mechanical and electrical repairs at 3G."

COMPREHENSIVE PLANNING

The 'Derry 3G' work involved the re-building of part of a data switch wall, whilst the switch stayed live, as well as remedial works to ceilings around the data centre offices. At a later date, Woodman were invited back to facilitate extremely complex tests on the sprinkler systems, entailing the creation of a network of absorbent materials, troughs and covers. The issue of water control was of paramount importance as the repercussions of a water leak could have been severe. Woodman's comprehensive planning and delicacy of handling ensured that the whole process went according to plan, without any deviation to design or programming.

Having forged robust partnerships with the likes of Orange, 3G and Amplicon Liveline over the last decade, Woodman has developed and grown its procedures for implementation as the technology industry has evolved and the company is now perfectly poised to enhance any refurbishment delivery within the technical arena.

PERSONAL SERVICE

"In effect, we become part of our customers Real Estate and Facilities Management team," says Neil, "The personal face of Woodman is crucial in our relationships with our clients. Credibility and integrity are essential qualities that all of our staff possess, as they must constantly handle delicate and sensitive legal or HR issues."

"When I commissioned Woodman to carry out the bespoke fit out of the ground and first floors of our new Aztec 2620 building in Bristol, it had to be completed in the shortest time possible and to a very tight budget. Not only did Woodman deliver the project on time, but through the use of their unique programme systems they also saved us 4% of the overall budget, £4.95m. This demonstrated the value of using a business with a proven track record."
Ian Bush, Orange.